

# THE EXPERTS AT UNLOCKING GOVERNMENT BUSINESS

#### We will get you onto...

## **£210 MILLION SPEND** COMMUNICATIONS MARKETPLACE

Crown Commercial Service **RM6124** 

### THE BREAKDOWN

- This Framework is a replacement for the CCS Communication Services Framework. The Framework would be of benefit to UK Public Sector bodies due to the changing environment caused by the COVID-19 pandemic. Marketing services is changing the world as we know it. The world of marketing is no different: Our new normal is a challenging one for marketers to navigate.
- Public relations is a good way to create brand recognition and establish consumer trust. If a prospect reads a favourable news story about a brand, they are more likely to engage with a salesperson. Earned media can provide thirdparty validation, which can go even further than traditional advertising. After all, PR experts take advantage of the media to deliver messages for them.

#### THE KEY STATS

- £210m spend value
- 4 year procurement
- Competitive Advantage
- Accessible to SMEs
- Direct contact with Public Sector buyers
- Condensed market
- Opportunity to access the wider supply chain

### SERVICE CATEGORIES

(Based on the previous iteration)

- **1. Campaign Coordination**
- 2. Content Aggregation Marketing
- 3. Data Science
- 4. Direct Marketing
- 5. Events
- 6. Experiential
- 7. In-house Agency Services
- 8. Innovation & Experience
- 9. Internal Communications & Engagement
- 10. Marketing & Advertising Technology Advice
- 11. Marketing & Communications Strategy
- 12. Marketing Strategic Advice & Consultancy
- 13. Partnerships
- 14. Party Data Provision & Augmentation
- **15. Production**
- 16. Public Relations (PR)

**Emerging Channels** 

- 17. Recruitment Advertising
- 18. Social Marketing &
- 19. Sponsorships



Click HERE for a breakdown of each Lot