

# THE KEY TO WINNING GOVERNMENT CONTRACTS

We will get you onto...

## £500 MILLION SPEND IT CONSULT

NHS Shared Business Services  
SBS/17/SG/ZMC/9266

### THE BREAKDOWN

The Procurement of a Framework for the Provision of IT Consultancy, Advisory and Delivery Services to the NHS that will assist contracting authorities to access short and long term skilled resource, people and services to enable the authority to develop and implement IT projects and solutions where they may have a skills gap or shortfall in personnel and resources.

A key focus for the Framework will be ensuring a wide range of skills and services are accessible that are able to be used from scratch, or to compliment existing and emerging technologies across the spectrum of IT products and services. For example, development services for a new app, or installation services for hardware and software.

### THE KEY STATS

- **£500m** spend value
- **4 year procurement** with possible 1 year extension (based on previous iteration)
- **SME Agenda** - 50% of all spend goes to SMEs
- **Direct contact** with Public Sector buyers
- **Maximise** business potential

### LOT STRUCTURE



#### Digital Healthcare Consultancy



#### Digital Capability Development



#### Technical/Management Consultancy

Click [HERE](#) for a breakdown of the Lots



Government spends over **£19 billion** on technology per year.

**Central Government**  
**£7.7bn**

**25** Government Departments  
**362** Arms Length Bodies  
**20** Non Ministerial Bodies  
**405** Other Public Bodies

**800+**  
organisations

**Wider Public Sector**  
**£11.3bn**

**£2.6bn** Health & NHS  
**£2.9bn** Education  
**£3.1bn** Local Councils  
**£2.8bn** Other (including Police, Fire etc.)

**10,000+**  
organisations